

(Set-1)

B.Tech-4th
Organisational Behaviour

Full Marks : 70

Time : 3 hours

**Answer Q. No. 1 which is compulsory
and any five from the rest**

The figures in the right-hand margin indicate marks

1. Answer all questions : 2×10

- (a) What do you mean by O.B. ?**
- (b) Define learning.**
- (c) What is perception?**
- (d) What do you mean by Motivation ?**
- (e) Define Leadership.**
- (f) What is Organization and Development (OD) technique ?**

- (g) What do you mean by Horizontal communication ? 5
- (h) What are the norms for Group Development ? 5
- (i) What is organizational change ? 5
- (j) How many types of conflict are there ? 5
2. (a) Distinguish between Type-A and Type-B personality. 5
- (b) What do you mean organizational change and development ? 5
3. Distinguish between the Maslow's and Herzberg's theories of Motivation. 10
4. Discuss the theories of Learning. 10
5. Discuss and brief the components of Human Resource Management. 10
6. Write short notes (any two) : 5×2
- (i) Perceptual Process
 - (ii) Leadership
 - (iii) Conflict Management.

7. Discuss the various methods of Performance Appraisal. 10
8. Write short notes (any two) : 5×2
- (i) Training and Development
 - (ii) Organizational Culture
 - (iii) Group Cohesion.