

Total Pages—3

(Set-1)

B.Tech-4th

Organisational Behaviour

Full Marks : 70

Time : 3 hours

Answer **Q. No. 1** which is compulsory
and any **five** from the rest

The figures in the right-hand margin indicate marks

1. Answer *all* questions : 2×10
- (a) What do you mean by Q.B. ?
 - (b) Define learning.
 - (c) What is perception ?
 - (d) What do you mean by Motivation ?
 - (e) Define Leadership.
 - (f) What is Organization and Development (OD) technique ?

(Turn Over)

(2)

- (g) What do you mean by Horizontal communication? 5
- (h) What are the norms for Group Development? 5
- (i) What is organizational change? 5
- (j) How many types of conflict are there? 5
- (a) Distinguish between Type-A and Type-B personality. 5
- (b) What do you mean organizational change and development? 5
- Distinguish between the Maslow's and Herzberg's theories of Motivation. 10
- Discuss the theories of Learning. 10
- Discuss and brief the components of Human Resource Management. 10
- Write short notes (any two): 5 × 2
- (i) Perceptual Process
- (ii) Leadership
- (iii) Conflict Management.

(3)

7. Discuss the various methods of Performance Appraisal. 10
8. Write short notes (any two): 5 × 2
- (i) Training and Development
- (ii) Organizational Culture
- (iii) Group Cohesion.